



Sarah Bush Lincoln Mattoon

OUR IMPACT ON OUR LOCAL ECONOMY

2016

The Illinois Healthcare Sector: A Consistent Creator of Jobs that Bolster the Middle Class

Between 2000
and 2015 Illinois
healthcare jobs rose

+26%▲

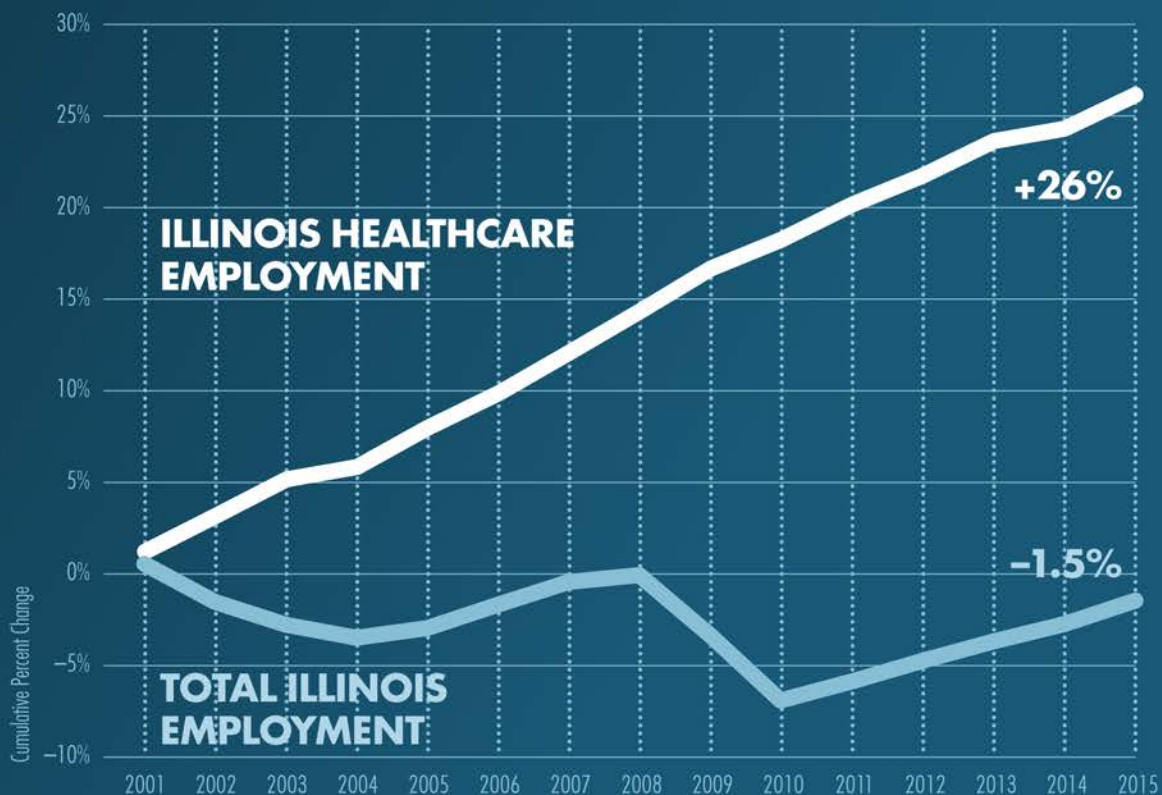
**127,600
jobs gained**

In the same time
frame, total Illinois
employment dropped

-1.5%▼

**89,900
jobs lost**

Illinois Healthcare Jobs: Steady Growth



HOW SARAH BUSH LINCOLN CONTRIBUTES TO OUR ECONOMY AND COMMUNITY

Sarah Bush Lincoln invests in the health of our community in many ways. We provide essential medical services 24 hours a day, 365 days a year. We provide a variety of innovative, preventive and community services that improve the health of residents in the community.

An increasingly important way Sarah Bush Lincoln keeps our community healthy is by supporting our local and state economy. We are a vigorous economic engine for our community and for Illinois.

This report, prepared with assistance from the Illinois Health and Hospital Association, highlights the significant role Sarah Bush Lincoln plays in our community. It identifies and measures the direct involvement of our hospital in the local and state economy and demonstrates the “ripple” effect of the dollars the healthcare sector brings into the community and the jobs it helps create.

IN 2014, OUR HOSPITAL HAD AN ESTIMATED TOTAL ECONOMIC IMPACT OF \$607,975,481.

Sarah Bush Lincoln Total Economic Impact on Our Community	
<hr/>	
JOBS	3,939
<hr/>	
ECONOMIC IMPACT	
• Payroll	\$356,218,639
• Goods & Services	\$158,405,290
• Capital Spending	\$93,351,553
<hr/>	
TOTAL IMPACT	\$607,975,481

SARAH BUSH LINCOLN: AN ECONOMIC ANCHOR FOR OUR COMMUNITY

Providing Well-Paying, Stable Employment

- ▶ Sarah Bush Lincoln employs 1,613 FTEs and has a total payroll of \$147,882,200. Hospital payroll expenditures serve as an important economic stimulus, creating and supporting jobs throughout the local and state economies.
- ▶ Dollars earned by Sarah Bush Lincoln employees and spent on groceries, clothing, mortgage payments, rent, etc., generate approximately \$356,218,640 in economic activity and create an additional 2,326 jobs for the local and state economy.

Stimulating the Local Economy with Purchases of Goods and Services

- ▶ Sarah Bush Lincoln spends about \$65,761,080 per year on the goods and services it needs to provide healthcare—for example, medical supplies, electricity for its buildings and food for patients. Funds spent to buy goods and services flow from the hospital to vendors and businesses and then ripple throughout the economy.
- ▶ Dollars spent by Sarah Bush Lincoln generate approximately \$158,405,290 for the local and state economy.

Building for a Healthier Tomorrow

- ▶ In 2014, Sarah Bush Lincoln spent \$38,754,380 on enhancing and updating buildings and on major medical equipment.
- ▶ Capital spending by Sarah Bush Lincoln generates approximately \$93,351,550 for the local and state economy per year.



LEADING HEALTHCARE TRANSFORMATION

Sarah Bush Lincoln is on the front lines of healthcare's transformation, implementing the profound changes of healthcare reform and delivering on the promise of better healthcare for all at a lower cost.

People fighting cancer have the brightest minds working with them. Through our association with University of Illinois-Chicago, our oncologists have quick access to solutions for rare cancers and unusual circumstances to give our patients the best chances for a full recovery.

Sarah Bush Lincoln partners with Prairie Heart Institute of Illinois to bring the best in heart care to the region. Residents can experience routine cardiology care and expertly performed procedures in our cardiac cath lab without traveling great distances for care.

In an effort to create greater access to care, Sarah Bush Lincoln applied for and received a grant to provide healthcare Navigators to help people without healthcare insurance better understand their options through the Affordable Care Act and subsequently sign up for insurance coverage. Additionally, we provide financial assistance to hundreds of area residents, which enable them to receive the care they need.

In 2015, we also linked efforts with Advanced ICU Care to bring to our patients in critical care the best specialist commonly found in large cities. These specialists monitor our patients remotely and offer them a second set of eyes via telemedicine.

Each year some 35 local and area students pursuing healthcare careers are recipients of scholarships from our Volunteer Services Guild to help defray the cost of their educations. Additionally, students often complete internships in a wide variety of areas throughout the health system.

A PLACE OF REFUGE

Hospitals today do more than provide medical care to the community. Communities can take comfort in knowing that their local hospital is always ready to help in an emergency. Hospitals are a place of

refuge, food, shelter and information in times of distress.

Sarah Bush Lincoln routinely prepares for the unexpected emergencies. During the snow blizzard of January 2014, travellers found a safe place to rest inside the walls of the Health Center. We provided food and shelter to help ensure their safety where they stayed throughout the duration of the storm.

We work with local and state agencies to prepare ourselves for natural and manmade disasters.

We are the administrators of the Peace Meal Senior Nutrition Program that provides congregate and home-delivered meals to seniors in a 14-county region.

A GOOD NEIGHBOR

Sarah Bush Lincoln has a positive impact on its surrounding neighborhoods. We contribute to civic and cultural programs, make space available to community groups, and improve the environment.

Sarah Bush Lincoln partners with local and area schools in its effort to create healthy communities. With the use of Healthy Kids educators, kids learn about the value of activity and nutrition and experience healthier food options. We also partner with Project Fit America to bring fitness equipment and curriculum into selected schools. We work with young girls and boys to build their confidence to help them achieve a better quality of life through Fit Girls, Fast Reads, FreshStart and Heart Smart for Girls. We are on the sidelines at sporting events with athletic trainers. Athletes also have opportunity to have a free electrocardiogram to make sure their heart is healthy, health history and physical examination is performed to help ensure their hearts are healthy enough for the competition on the field and court.

Through our Dental Services, children receive cleanings and restorative care at their schools and on our mobile dental van.

High school students throughout the region participate in I Sing the Body Electric, a program that brings health risk behaviors to the forefront through the arts.

Sarah Bush Lincoln helps support a wide variety of programs that encourage activity and healthy behaviors, as well as services to improve the lives of people in our community such

as food pantries, safe shelters, social agencies and economic development. See our full report at www.sarahbush.org/about/sarah-bush-lincoln/social-accountability-copy

AN ECONOMIC CATALYST

Sarah Bush Lincoln is involved with projects or programs that add significant dollars to the regional economy. Following are several examples.

Medical and Nursing Education: Students often complete internships through Sarah Bush Lincoln to complete their educations. They live in the community, spending money on housing, food, transportation, books, entertainment, clothing, utilities, insurance, and supplies.

Construction: Construction activity at Sarah Bush Lincoln affects the local economy, from the convenience store located down the street to the insurance agent providing policies for the contractors and other companies working on the project. Construction projects totaling approximately \$32.1 million are currently underway at Sarah Bush Lincoln, generating local jobs and revenue while improving health care delivery for the community.



Grants: During fiscal year 2014, Sarah Bush Lincoln was awarded a total of \$2.4 million in externally funded grants from federal, state and private funding sources for the purposes of implementing health outreach and education programs.



CARING FOR OUR COMMUNITY

Sarah Bush Lincoln provides vital healthcare services to our community.

In 2014 we had:

6,810 inpatient visits

370,305 outpatient visits and procedures

36,346 emergency room visits

5,170 outpatient surgeries

- ▶ Through programs aimed at educating consumers and preventing disease before it occurs, Sarah Bush Lincoln saves individuals and the community millions of dollars in treatment costs and lost earnings.
- ▶ Sarah Bush Lincoln provides community health education programs to help area residents learn more and care for their illnesses to help them maintain a better health status.
- ▶ Through screening programs, Sarah Bush Lincoln detects existing medical conditions in the population early, thus lowering the costs of treatment.
 - ▶ - Mammography and mobile mammography to screen for breast cancer
 - ▶ - Heart to Heart to screen for cardiac illnesses
 - ▶ - Peripheral Vascular Screens to test for cardiac and circulation issues
 - ▶ - Lung Screening to screen for lung cancer
 - ▶ - Colonoscopies and colo-rectal screens to monitor colon health
 - ▶ - Blood pressure and pulse oximetry to screen for cardiovascular health
 - ▶ - Blood sugar screens to test for diabetes
- ▶ Our employees also participate in health fairs throughout the region to provide the most current health information and screenings to community members.
- ▶ In addition, our hospital contributes to a variety of community service initiatives designed to improve residents' health status and quality of life. We contribute financially in five major areas: health initiatives, community activities, food and shelter, and economic development. To view our full report go to www.sarahbush.org/about/sarah-bush-lincoln/social-accountability-copy
- ▶

CONCLUSION

Hospitals are a key ingredient to Illinois residents' quality of life and to the health of communities. Sarah Bush Lincoln is a major contributor to both our local and state economies and to keeping families healthy and secure by providing needed healthcare services.

The data and information contained in this report demonstrate the significant economic benefit our hospital provides at both the local and state levels. Hospitals play a critical and irreplaceable role in building healthy communities and a strong economy.

A MESSAGE FROM THE ILLINOIS HEALTH AND HOSPITAL ASSOCIATION

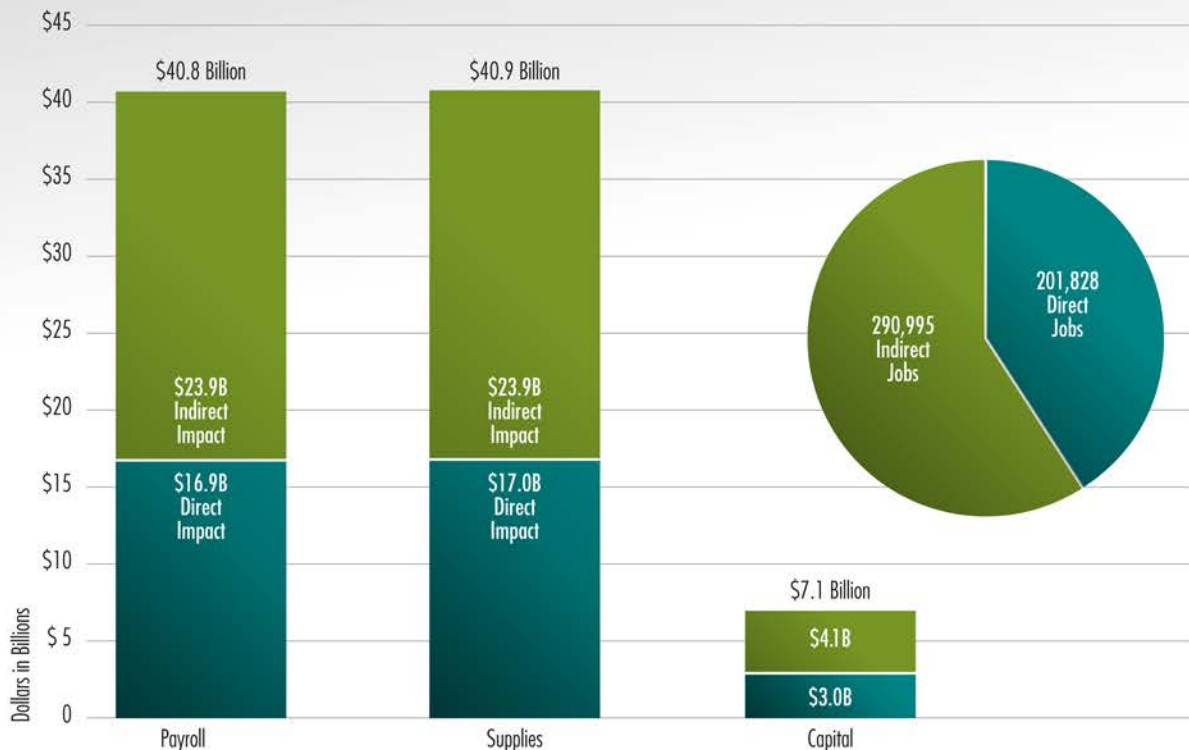
Every day, Illinois hospitals deliver on the promise of better health and quality care, from saving lives to bringing new life into the world.

Yet their reach extends further: Illinois' more than 200 hospitals and 50 health systems have a significant financial and economic impact on our state.

Hospitals play a critical and irreplaceable role in building healthy communities and a strong state economy:

- ▶ **Major economic engines**, providing jobs that bolster the middle class and fuel state and local economies
- ▶ **Leading healthcare's transformation**, implementing the profound changes of healthcare reform
- ▶ **Doing more with less**, after sustaining more than \$1 billion in state Medicaid cuts and \$1.9 billion in federal Medicare cuts over the past 5 years

Estimated Impact of IL Hospitals' Spending and Employment



RIPPLE EFFECT

FOR EVERY DOLLAR HOSPITALS AND HEALTH SYSTEMS SPEND, **AN ADDITIONAL \$1.41 IS GENERATED** IN SPENDING IN STATE AND LOCAL ECONOMIES.

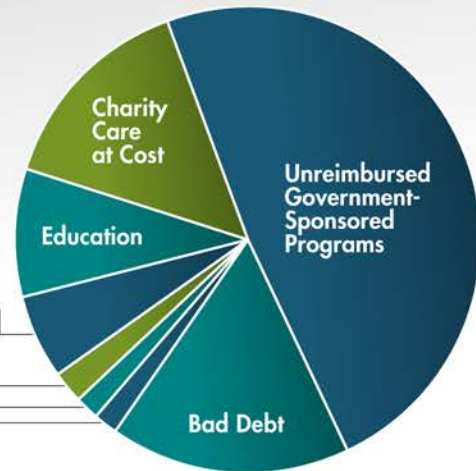


FOR EVERY HOSPITAL JOB IN ILLINOIS, NEARLY **1.5 JOBS** ARE CREATED IN OTHER SECTORS.

Illinois Community Benefits Provided by Hospitals

Dollars in Millions

Unreimbursed Government-Sponsored Programs	\$ 2,693
Bad Debt	\$ 914
Charity Care at Cost	\$ 796
Education	\$ 489
Subsidized Health Services	\$ 333
Research	\$ 123
Donations	\$ 85
Other, Volunteers and Language Assistance	\$ 94
Total	\$ 5,527



Source: 107 hospitals reporting to the Illinois Attorney General's Office for fiscal years ending 2013/2014

Hospitals play a critical and irreplaceable role in building healthy communities and a strong economy. **Just as lives depend on our hospitals, our hospitals depend on the support of the government and the public.** It is imperative that state and federal officials ensure funding to strengthen the role of hospitals across Illinois.